



Union Internationale des Avocats
International Association of Lawyers
Unión Internacional de Abogados

AIJA – UIA Joint Seminar

Football Players' Contracts: Third Party Ownership and Economic Rights

Contractual and tax aspects

8-10 March 2012

Buenos Aires

ARGENTINA



Tevez, Mascherano, Neymar, Forlan...but before Maradona, Ronaldinho...almost everybody who is interested in professional football knows them of course and knows about their moves from Santos Boca Juniors, River Plate to European clubs!! But what about Gis, Dis, Traffic, Esp.?!?! They are almost unknown names to fans, but they represent entities with a growing importance within the world of football. As a matter of fact, such acronyms belong to private companies holding a "share" of several footballers' economic rights all around the globe, mostly in South America. This kind of ownership has continued spreading in the last 15 years, as a consequence of which the clubs are no longer the sole owners of their players.

The involvement of investors in the ownership of players is becoming a common practice especially in those countries where clubs are insolvent or financially limited. Therefore, businessmen or other investors buy shares in the economic rights of young players and often cover the costs of their training and accommodation. In return, they are entitled to a percentage of a player's future transfer fee.

For this reason, in the last years, sports lawyers have started to distinguish amongst "sports performance rights", which always belong to the clubs, and "economic rights", which, on the contrary, can be legally owned by commercial companies.

The organizing committee

AIJA

Renata Antiquera, São Paulo, Brazil
Renata.antiquera@stussinevessp.com.br

Roberto Viscomi, Milan, Italy
rviscomi@cealex.it

Pablo Pedrajas-Quiles Moreno, Madrid, Spain
ppq@abdonpredrajas.com

Maximiliano D'Auro, Buenos Aires, Argentina
mdauro@ebv.com.ar

Angela Hernandez, Buenos Aires, Argentina
ahernandez@gorbato.com.ar

The organizers (UIA Sports Law and Tax Law Commissions & AIJA Sports Law and Tax Law Commissions) believe that it will be a unique opportunity to share ideas and comments upon this new form of ownership, thanks to the participation of highly qualified speakers (mostly from South America, where such a phenomenon has already produced the most significant consequences to be analyzed, but many also across Europe).

As you all know the passion for football in a country makes this venue the most suitable place to discuss the football related topics. Buenos Aires is the capital of the Republic of Argentina and the country's largest city. Located in front of the Río de La Plata, it is a modern, dynamic and radiant city that features the European architecture of its founders and absorbs the passion of its people – the "Porteños".

Considered "The Pearl" of South America, Buenos Aires has an intense cultural life where tango, long coffee klatches and football are essential elements in its people's daily lives.

Exciting social activities will be added to the outstanding scientific program: dinner in typical "asado restaurant", a must in BA; more coherently with the sporting environment a very relaxing lunch at a country club where we'll have the opportunity to watch a Polo match; and, of course, a dinner held in cooperation with a major Football Club followed by the Football match! And, after that, some Tango! You 'll have to join us!

UIA

Lucio Colantuoni, Milan-Genoa, Italy
lucio.colantuoni@studiocolall.it

Tiago Marreiros Moreira, Lisbon, Portugal
TM@vda.pt

Xavier Favre-Bulle, Geneva, Switzerland
xavier.favre-bulle@lenzstaehelin.com

Patricia Lopez Aufranc, Buenos Aires, Argentina
PLA@marval.com.ar

Carlos Andreucci, Buenos Aires, Argentina
estudioandreucci@ciudad.com.ar